

TERA SOFTWARE LTD.

#8-3-1113/2B, Kesavanagar, Srinagar Colony, Hyderabad-73.

UN AUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE 3rd QUARTER ENDED  
31st DECEMBER 2009

(Rs. In Lacs)

Sl. No.	PARTICULARS	3 Months Ended for the Current Year	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for previous year ended	Figures for previous year ended
		31.12.2009	31.12.2008	31.12.2009	31.12.2008	31.03.2009
		Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	a. Net Sales / Income from operations	2,398.99	1,662.43	6,017.03	5,289.26	8,163.04
	b. Other Operating Income	22.02	11.48	68.86	25.88	51.39
	<b>Total Income (a+b)</b>	<b>2,421.01</b>	<b>1,673.91</b>	<b>6,085.89</b>	<b>5,315.14</b>	<b>8,214.43</b>
2	<b>Expenditure:</b>					
	(Increase)/decrease in Stock in trade and work in progress	-	-	-	-	-
	a. Consumption of Consumables	-	-	-	-	-
	b. Purchase of Traded Goods	1,025.81	403.58	2,240.73	1,729.09	3,213.26
	c. Employees cost	158.41	91.77	440.22	246.08	478.13
	d. Consultancy, Professional & Other Charges	387.85	355.82	1,021.12	909.56	1,277.88
	e. Lease Rentals	33.00		100.57		47.63
	f. Depreciation & Amortisation	67.55	55.17	190.54	206.02	266.45
	g. Administrative & Other Expenses	261.51	342.39	718.34	852.59	1,037.90
	<b>Total</b>	<b>1,934.13</b>	<b>1,248.73</b>	<b>4,711.52</b>	<b>3,943.34</b>	<b>6,321.25</b>
3	<b>Profit from Operations before Other Income, Interest and Exceptional Items (1-2)</b>	<b>486.88</b>	<b>425.18</b>	<b>1,374.37</b>	<b>1,371.80</b>	<b>1,893.18</b>
4	Other Income	-	-	-	-	-
5	<b>Profit from Operations before Interest and Exceptional Items (3+4)</b>	<b>486.88</b>	<b>425.18</b>	<b>1,374.37</b>	<b>1,371.80</b>	<b>1,893.18</b>
6	Interest	43.15	65.06	115.70	162.32	216.21
7	<b>Profit after Interest but before Exceptional Items (5-6)</b>	<b>443.73</b>	<b>360.12</b>	<b>1,258.67</b>	<b>1,209.48</b>	<b>1,676.97</b>
8	Exceptional Items	(33.94)	-	(33.94)	-	-
9	<b>Profit (+)/ Loss (-) from Ordinary Activities before Tax (7+8)</b>	<b>409.79</b>	<b>360.12</b>	<b>1,224.73</b>	<b>1,209.48</b>	<b>1,676.97</b>
10	<b>Tax expenses</b>					
	Current Period	167.37	121.44	488.10	449.70	612.85
	Fringe Benefit Tax	-	2.00	-	5.50	8.41
	Deferred	(48.97)	(23.15)	(64.22)	(48.46)	6.89
11	<b>Net Profit (+)/Loss (-) from Ordinary Activities after Tax (9-10)</b>	<b>291.39</b>	<b>259.83</b>	<b>800.85</b>	<b>802.74</b>	<b>1,048.82</b>
12	Extraordinary Item (net of tax expenses Rs )	-	-	-	-	-
13	<b>Net Profit(+)/Loss(-) for the period (11-12)</b>	<b>291.39</b>	<b>259.83</b>	<b>800.85</b>	<b>802.74</b>	<b>1,048.82</b>
14	Paid up equity share capital (Face value of the share shall be indicated) Rs 10/- each	1,251.19	1,251.19	1,251.19	1,251.19	1,251.19
15	Reserves excluding Revaluation reserve as per balance sheet of previous accounting year	-	-	-	-	3,750.59
16	Earning Per share (EPS)					
	a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	2.33	2.08	6.40	6.42	8.38
	b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualised)	2.33	2.08	6.40	6.42	8.38
17	Public shareholding					
	- Number of shares	7,583,002	7,866,290	7,583,002	7,866,290	7,766,290
	- Percentage of shareholding	60.61	62.87	60.61	62.87	62.07
18	a. Promoter and Promoter Group					
	Shareholding					
	Pledged/Encumbered					
	- Number of Shares					
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
	b. Non-encumbered					
	- Number of Shares	4,928,873	4,645,585	4,928,873	4,645,585	4,745,585
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the company)	39.39	37.13	39.39	37.13	37.93

**QUARTERLY REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL  
EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT**

(Rs. In Lacs)

Sl. No.	PARTICULARS	3 Months Ended for the Current Year	Corresponding 3 Months Ended in the Previous Year	Year to date figures for current year ended	Year to date figures for previous year ended	Figures for previous year ended
		31.12.2009	31.12.2008	31.12.2009	31.12.2008	31.03.2009
		Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1</b>	<b>Segment Revenue</b>					
a.	Integrated Solutions Division	1,029.95	396.58	2,248.54	1,727.72	3,210.20
b.	Technical Division	324.57	242.35	763.81	548.91	775.27
c.	Projects Division	1,044.47	1,027.08	3,004.68	3,011.76	4,168.53
d.	Others	-	-	-	9.10	9.03
e.	Unallocated	22.02	7.90	68.86	17.65	51.40
	<b>Net sales/Income from operations</b>	<b>2,421.01</b>	<b>1,673.91</b>	<b>6,085.89</b>	<b>5,315.14</b>	<b>8,214.43</b>
<b>2</b>	<b>Segment Results [Profit / (Loss) before Tax and interest from each Segment]</b>					
a.	Integrated Solutions Division	4.14	5.07	6.55	10.28	0.39
b.	Technical Division	84.76	102.65	244.67	264.13	330.92
c.	Projects Division	438.64	380.87	1,288.76	1,299.80	1,948.88
d.	Others	(0.70)	(0.56)	(1.91)	1.05	(1.20)
	<b>Total</b>	<b>526.84</b>	<b>488.03</b>	<b>1,538.07</b>	<b>1,575.26</b>	<b>2,278.99</b>
	Less: i) Interest	43.15	65.06	115.70	162.32	216.21
	ii) Un-allocable expenditure net off	73.90	62.85	197.64	203.46	385.81
	Un-allocable income					
<b>3</b>	<b>Total Profit/(Loss) Before Tax</b>	<b>409.79</b>	<b>360.12</b>	<b>1,224.73</b>	<b>1,209.48</b>	<b>1,676.97</b>
<b>4</b>	<b>Capital employed</b>					
	(Segment assets - Segment Liabilities)					
a.	Integrated Solutions Division	8.75	33.09	8.75	33.09	2.19
b.	Technical Division	653.63	378.88	653.63	378.88	352.87
c.	Projects Division	6,277.72	6,010.82	6,277.72	6,010.82	6,132.67
d.	Others	3.44	3.57	3.44	3.57	3.54
e.	Unallocable	454.62	52.17	454.62	52.17	264.56
	<b>Total</b>	<b>7,398.16</b>	<b>6,478.53</b>	<b>7,398.16</b>	<b>6,478.53</b>	<b>6,755.83</b>

**Notes:**

- The above results were reviewed by the audit committee and have been taken on record by the Board at its meeting held on 29th January 2010 subjected to limited audit review by the statutory auditors.
- The Company received 16 requests during the quarter ended 31st December 2009 from shareholders, and all the requests have been resolved. No complaints were pending at the beginning or end of the quarter.
- Previous quarter/year figures were regrouped/reclassified wherever necessary.

for and on behalf of the Board

Place: Hyderabad  
Date : 29th January 2010

(T.Gopi Chand)  
V.C.& Managing Director