

## TERA SOFTWARE LTD.

#8-3-1113/2B, Kesavanagar, Srinagar Colony, Hyderabad-73.

UN AUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE 3rd QUARTER ENDED  
31st DECEMBER 2008

(Rs. In Lacs)

Sl. No.	PARTICULARS	3 Months Ended		9 months ended		Year ended
		31.12.2008	31.12.2007	31.12.2008	31.12.2007	31.03.2008
		Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Net Sales / Income from operations	1,662.43	1,444.17	5,289.26	4,380.65	5,940.70
2	Other Income	11.48	3.25	25.88	16.35	50.23
3	<b>Total Income (1+2)</b>	<b>1,673.91</b>	<b>1,447.42</b>	<b>5,315.14</b>	<b>4,397.00</b>	<b>5,990.93</b>
4	<b>Expenditure:</b>					
a.	(Increase)/decrease in Stock in trade and	-	-	-	-	-
b.	Consumption of Consumables	403.58	308.94	1,729.09	963.42	1,413.01
c.	Employees cost	91.77	59.13	246.08	146.91	268.56
d.	Consultancy, Professional & Other Charges	355.82	256.91	909.56	787.08	990.94
e.	Depreciation & Amortisation	55.17	90.71	206.02	297.57	387.37
f.	Administrative & Other Expenses	342.39	203.64	852.59	610.51	821.35
g.	<b>Total</b>	<b>1,248.73</b>	<b>919.33</b>	<b>3,943.34</b>	<b>2,805.49</b>	<b>3,881.23</b>
5	Interest	65.06	63.16	162.32	178.23	240.96
6	<b>Profit/(Loss) before tax (3) - (4+5)</b>	<b>360.12</b>	<b>464.93</b>	<b>1,209.48</b>	<b>1,413.28</b>	<b>1,868.74</b>
7	Tax expenses					
	Current Period	121.44	183.53	449.70	534.90	802.62
	Fringe Benefit Tax	2.00	2.75	5.50	5.75	8.00
	Deferred	(23.15)	13.59	(48.46)	(17.69)	(78.71)
8	<b>Net Profit/(Loss) for the period (6-7)</b>	<b>259.83</b>	<b>265.06</b>	<b>802.74</b>	<b>890.32</b>	<b>1,136.83</b>
9	Paid up equity share capital (Face value of	1,251.19	1,251.19	1,251.19	1,251.19	1,251.19
10	Reserves excluding Revaluation reserve as	-	-	-	-	2,994.54
11	Earning Per share (EPS)					
	a) Basic EPS (not to be annualised)	2.08	2.12	6.42	7.12	9.09
	b) Diluted EPS (not to be annualised)	2.08	2.12	6.42	7.12	9.09
12	Public shareholding					
	- Number of shares	7,866,290	8,054,985	7,866,290	8,054,985	8,051,970
	- Percentage of shareholding	62.87	64.38	62.87	64.38	64.35

**QUARTERLY REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL  
EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT**

(Rs. In Lacs)

Sl. No.	PARTICULARS	3 Months Ended		9 months ended		Year ended
		31.12.2008	31.12.2007	31.12.2008	31.12.2007	31.03.2008
		Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1</b>	<b>Segment Revenue</b>					
	a. Integrated Solutions Division	396.58	319.39	1,727.72	995.08	1,413.50
	b. Technical Division	242.35	95.86	548.91	241.67	325.21
	c. Projects Division	1,027.08	1,025.85	3,011.76	3,106.89	4,146.18
	d. Others	-	3.07	9.10	37.01	55.82
	e. Unallocated	7.90	3.25	17.64	16.35	50.23
	<b>Net sales/Income from operations</b>	<b>1,673.91</b>	<b>1,447.42</b>	<b>5,315.13</b>	<b>4,397.00</b>	<b>5,990.94</b>
<b>2</b>	<b>Segment Results [Profit / (Loss) before Tax and interest from each Segment]</b>					
	a. Integrated Solutions Division	5.07	9.52	10.28	29.23	36.55
	b. Technical Division	102.65	45.88	264.13	92.49	122.24
	c. Projects Division	376.53	542.16	1,294.94	1,612.75	2,192.66
	d. Others	(0.55)	0.41	1.05	23.94	26.63
	<b>Total</b>	<b>483.70</b>	<b>597.97</b>	<b>1,570.40</b>	<b>1,758.41</b>	<b>2,378.08</b>
	Less: i) Interest	65.06	63.16	157.46	178.23	240.96
	ii) Un-allocable expenditure net off	62.85	69.88	203.46	166.90	268.36
	Un-allocable income					
<b>3</b>	<b>Total Profit/(Loss) Before Tax</b>	<b>360.13</b>	<b>464.93</b>	<b>1,209.48</b>	<b>1,413.28</b>	<b>1,868.76</b>
<b>4</b>	<b>Capital employed</b>					
	(Segment assets - Segment Liabilities)					
	a. Integrated Solutions Division	33.09	52.62	33.09	52.62	733.51
	b. Technical Division	378.88	344.21	378.88	344.21	248.78
	c. Projects Division	6,010.82	5,870.08	6,010.82	5,870.08	5,678.14
	d. Others	3.57	30.40	3.57	30.40	12.41
	e. Unallocable	52.17	191.97	52.17	191.97	(69.09)
	<b>Total</b>	<b>6,478.53</b>	<b>6,489.28</b>	<b>6,478.53</b>	<b>6,489.28</b>	<b>6,603.76</b>

**Notes:**

- The above results were reviewed by the audit committee and have been taken on record by the Board at its meeting held on 24th January 2009 subjected to limited audit review by the statutory auditors.
- The Company received 12 requests during the quarter ended 31 December 2008 from shareholders, and all the requests have been resolved. No complaints were pending at the beginning or end of the quarter.
- Previous quarter/year figures were regrouped/reclassified wherever necessary.

for and on behalf of the Board

Place: Hyderabad  
Date : 24th January 2009

(T.Gopi Chand)  
V.C.& Managing Director