

TERA SOFTWARE LTD.

#8-3-1113/2B, Kesavanagar, Srinagar Colony, Hyderabad-73.

UN AUDITED FINANCIAL RESULTS FOR THE 3rd QUARTER ENDED
31st DECEMBER 2007

(Rs. In Lakhs)

Sl. No.	PARTICULARS	3 Months Ended	3 months ended in the previous year	Year to date figures for current period ended	Year to date figures for previous year ended	Previous accounting year ended
		31.12.2007	31.12.2006	31.12.2007	31.12.2006	31.03.2007
		Un audited	Un audited	Un audited	Un audited	Audited
1	Net Sales / Income from operations	1,444.17	1,172.10	4,380.65	3,054.95	5,790.44
2	Other Income	3.25	3.68	16.35	13.19	43.14
3	Total Income (1+2)	1,447.42	1,175.78	4,397.00	3,068.14	5,833.58
4	Expenditure:					
a.	(Increase)/decrease in Stock in trade and work in progress	-	-	-	-	-
b.	Consumption of Raw Materials	308.94	9.46	963.42	34.13	1,214.31
c.	Employees cost	59.13	48.63	146.91	136.85	222.75
d.	Consultancy & Professional Charges	256.91	499.65	787.08	1119.06	1,463.82
e.	Depreciation & Amortisation	90.71	115.12	297.57	334.45	450.09
f.	Administrative & Other Expenses	203.64	84.84	610.51	345.20	656.16
g.	Total	919.33	757.70	2,805.49	1,969.69	4,007.13
5	Interest	63.16	27.36	178.23	81.33	169.91
6	Profit/(Loss) before tax (3)-(4+5)	464.93	390.72	1,413.28	1,017.12	1,656.54
7	Tax expenses					
	Current Period	183.53	137.44	534.90	354.64	576.89
	Fringe Benefit Tax	2.75	0.94	5.75	2.50	4.00
	Deferred	13.59	(1.74)	(17.69)	(4.76)	5.59
8	Net Profit/(Loss) for the period (6-7)	265.06	254.08	890.32	664.74	1,070.06
9	Paid up equity share capital (Face value of the share shall be indicated)	1,251.19	920.95	1,251.19	920.95	1,151.19
10	Reserves excluding Revaluation reserve as per balance sheet of previous accounting year	-	-	-	-	1,634.47
11	Earning Per share (EPS)					
	a) Basic EPS (not to be annualised)	2.12	2.76	7.12	7.22	9.30
	b) Diluted EPS (not to be annualised)	2.12	2.76	7.12	7.22	9.08
12	Public shareholding					
	- Number of shares	8,054,985	5715087	8,054,985	5715087	7,138,610
	- Percentage of shareholding	64.38	62.06	64.38	62.06	62.01

**QUARTERLY REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL
EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT**

(Rs. In Lakhs)

Sl. No.	PARTICULARS	3 Months Ended	3 months ended in the previous year	Year to date figures for current period ended	Year to date figures for previous year ended	Previous accounting year ended
		31.12.2007	31.12.2006	31.12.2007	31.12.2006	31.03.2007
		Un audited	Un audited	Un audited	Un audited	Audited
1	Segment Revenue					
a.	Integrated Solutions Division	319.39	4.92	995.08	66.91	69.76
b.	Technical Division	95.86	205.74	241.67	887.52	998.37
c.	Projects Division	1025.85	937.23	3106.89	2063.64	4668.62
d.	Others	3.07	24.21	37.01	36.88	53.69
e.	Unallocated	3.25	3.68	16.35	13.19	43.14
	Net sales/Income from operations	1447.42	1175.78	4397.00	3068.14	5833.58
2	Segment Results [Profit / (Loss) before Tax and interest from each Segment]					
a.	Integrated Solutions Division	9.52	0.88	29.23	26.51	2.10
b.	Technical Division	45.88	21.97	92.49	238.82	226.93
c.	Projects Division	542.16	416.70	1612.75	896.47	1750.05
d.	Others	0.41	15.81	23.94	27.59	22.62
	Total	597.97	455.36	1758.41	1189.39	2001.70
	Less: i) Interest	63.16	27.36	178.23	81.33	169.91
	ii) Un-allocable expenditure net off	69.88	37.28	166.90	90.94	175.25
	Un-allocable income					
3	Total Profit/(Loss) Before Tax	464.93	390.72	1413.28	1017.12	1656.54
4	Capital employed					
	(Segment assets - Segment Liabilities)					
a.	Integrated Solutions Division	52.62	20.11	52.62	20.11	13.31
b.	Technical Division	344.21	898.89	344.21	898.89	434.49
c.	Projects Division	5870.08	2855.57	5870.08	2855.57	4792.97
d.	Others	30.40	36.55	30.40	36.55	16.74
e.	Unallocable	191.97	967.81	191.97	967.81	(31.67)
	Total	6489.28	4778.93	6489.28	4778.93	5225.84

Notes:

- 1 Previous quarter/year figures were regrouped/reclassified wherever necessary.
- 2 The Company received 39 requests during the quarter ended 31 December 2007 from shareholders, all the requests have been resolved. No complaints were pending at the beginning or end of the quarter.
- 3 The above results were reviewed by the audit committee and have been taken on record by the Board at its meeting held on 30th January 2008 subjected to limited audit review by the statutory auditors.

for and on behalf of the Board

Sd/-

(T.Gopi Chand)

Place: Hyderabad

Date : 30th January 2008

V.C.& Managing Director