

## TERA SOFTWARE LTD.

#8-3-1113/2B, Kesavanagar, Srinagar Colony, Hyderabad-73.

UN AUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE 4th QUARTER ENDED  
31st MARCH 2007

Rs. In Lac

Sl. No.	PARTICULARS	3 Months Ended		12 Months Ended	
		31.03.2007	31.03.2006	31.03.2007	31.03.2006
		Un audited	Un audited	Un audited	Audited
1	Net Income from Sales & Services	2956.26	1387.26	6013.69	3514.52
	Other Income	3.70	6.82	18.27	15.04
	<b>Total income</b>	<b>2959.96</b>	<b>1394.08</b>	<b>6031.96</b>	<b>3529.56</b>
2	Total Expenditure:				
a.	(Increase)/decrease in Stock in trade	0.00	0.00	0.00	0.00
b.	Consumption of Raw Materials	1.19	364.39	39.68	642.73
c.	Staff Cost	53.76	55.58	190.62	200.74
d.	Consultancy, Professional & Other Charges	1572.22	437.02	2691.28	1016.89
e.	General Administrative & Other Expenses	388.20	93.81	732.89	277.76
	<b>Total Expenditure</b>	<b>2015.37</b>	<b>950.80</b>	<b>3654.47</b>	<b>2138.12</b>
3	Operating profit before interest and Depreciation	944.59	443.28	2377.49	1391.44
4	Interest	34.03	28.65	115.36	101.02
5	Depreciation & Amortisation	111.73	106.79	446.18	368.20
6	<b>Profit/(Loss) before tax</b>	<b>798.83</b>	<b>307.84</b>	<b>1815.95</b>	<b>922.22</b>
7	Provision For Taxation:				
	Current Period	240.46	118.17	595.10	281.17
	Fringe Benefit Tax	1.50	1.50	4.00	4.60
	Deferred	53.43	-20.04	48.67	24.96
8	<b>Net Profit/(Loss)</b>	<b>503.44</b>	<b>208.21</b>	<b>1168.18</b>	<b>611.49</b>
9	Paid up equity share capital	1151.19	920.48	1151.19	920.48
10	Reserves excluding Revaluation reserve	2025.35	1088.78	2025.35	1088.78
11	Basic EPS	4.37	2.26	10.15	6.64
12	Aggregate of non-promoter Shareholding:				
a.	Number of shares	7133610	5780587	7133610	5780587
b.	Percentage of shareholding	61.97	62.77	61.97	62.77

**QUARTERLY REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL  
EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT**

Sl. No.	PARTICULARS	3 Months Ended		12 Months Ended	
		31.03.2007	31.03.2006	31.03.2007	31.03.2006
		Un audited	Unaudited	Un audited	Audited
<b>1</b>	<b>Segment Revenue</b>				
a.	Integrated Solutions Division	2.86	386.16	72.25	688.89
b.	Technical Division	95.28	424.10	998.20	1204.17
c.	Projects Division	2841.32	454.85	4889.56	1488.10
d.	Others	16.80	122.15	53.69	133.36
e.	Other Income	3.70	6.82	18.27	15.04
	<b>Net sales/Income from operations</b>	<b>2959.96</b>	<b>1394.08</b>	<b>6031.96</b>	<b>3529.56</b>
<b>2</b>	<b>Segment Profit/(Loss) before interest and tax</b>				
a.	Integrated Solutions Division	1.43	21.65	32.85	44.34
b.	Technical Division	17.80	165.44	265.27	461.48
c.	Projects Division	868.31	152.98	1749.38	607.32
d.	Others	10.93	55.72	38.52	59.94
	<b>Total</b>	<b>898.47</b>	<b>395.79</b>	<b>2086.02</b>	<b>1173.08</b>
	Less: Interest	34.03	28.65	115.36	101.02
	Un-allocable expenditure net off un-allocable income	65.61	59.30	154.71	149.84
	<b>Total Profit/(Loss) Before Tax</b>	<b>798.83</b>	<b>307.84</b>	<b>1815.95</b>	<b>922.22</b>
<b>3</b>	<b>Capital employed</b>				
a.	Integrated Solutions Division	10.82	79.61	10.82	79.61
b.	Technical Division	539.71	602.29	539.71	602.29
c.	Projects Division	4228.58	1952.25	4228.58	1952.25
d.	Others	10.55	173.18	10.55	173.18
e.	Others (Unallocable Assets-Liabilities)	870.11	930.14	870.11	930.14
	<b>Total</b>	<b>5659.77</b>	<b>3737.47</b>	<b>5659.77</b>	<b>3737.47</b>

**Notes:**

- 1 Previous quarter/year figures were regrouped/reclassified wherever necessary.
- 2 The Company received 54 requests during the quarter ended 31st March 2007 from shareholders, all the requests have been resolved. No complaints were pending at the beginning or end of the quarter.
- 3 The above results were reviewed by the audit committee and have been taken on record by the Board at its meeting held on 18th April 2007 subject to limited audit review by the statutory auditors.

for and on behalf of the Board

Place: Hyderabad  
Date : 18th April 2007

(T.Gopi Chand)  
V.C.& Managing Director