

# TERA SOFTWARE LTD.

#8-3-1113/2B, Kesavanagar, Srinagar Colony, Hyderabad-73.

## UN AUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE 3rd QUARTER ENDED 31st DECEMBER 2006

Rs. In Lac

Sl. No.	PARTICULARS	3 Months Ended		9 Months Ended		Year Ended
		31.12.2006	31.12.2005	31.12.2006	31.12.2005	31.03.2006
		Un audited	Un audited	Un audited	Un audited	Audited
1	Net Income from Sales & Services	1172.10	863.85	3054.95	2120.81	3507.70
	Other Income	3.68	9.37	13.19	14.80	21.99
	<b>Total income</b>	<b>1175.78</b>	<b>873.22</b>	<b>3068.14</b>	<b>2135.61</b>	<b>3529.69</b>
2	Total Expenditure:					
a.	(Increase)/decrease in Stock in trade	0.00	0.00	0.00	0.00	0.00
b.	Consumption of Raw Materials	9.46	166.62	34.13	278.34	642.73
c.	Staff Cost	48.63	45.19	136.85	145.15	200.74
d.	Consultancy, Professional & Other Charges	499.65	197.67	1119.06	579.88	1016.89
e.	General Administrative & Other Expenses	84.84	67.42	345.20	184.08	277.89
	<b>Total Expenditure</b>	<b>642.58</b>	<b>476.90</b>	<b>1635.24</b>	<b>1187.45</b>	<b>2138.25</b>
3	Operating profit before interest and Depreciation	533.20	396.32	1432.90	948.16	1391.44
4	Interest	27.36	25.61	81.33	72.37	101.02
5	Depreciation & Amortisation	115.12	99.19	334.45	261.41	368.20
6	<b>Profit/(Loss) before tax</b>	<b>390.72</b>	<b>271.52</b>	<b>1017.12</b>	<b>614.38</b>	<b>922.22</b>
7	Provision For Taxation:					
	Current Period	137.44	74.24	354.64	163.00	281.17
	Fringe Benefit Tax	0.94	1.20	2.50	3.10	4.60
	Deferred	-1.74	11.25	-4.76	45.00	24.96
8	<b>Net Profit/(Loss)</b>	<b>254.08</b>	<b>184.83</b>	<b>664.74</b>	<b>403.28</b>	<b>611.49</b>
9	Paid up equity share capital	920.95	920.44	920.95	920.44	920.48
10	Reserves excluding Revaluation reserve	1752.15	1090.64	1752.15	1090.64	1088.78
11	Basic EPS	2.76	2.01	7.22	4.38	6.64
12	Diluted EPS	2.21	1.61	5.77	3.51	5.31
13	Aggregate of non-promoter Shareholding:					
a.	Number of shares	5715087	5781087	5715087	5781087	5780587
b.	Percentage of shareholding	62.06	62.77	62.06	62.77	62.77

**QUARTERLY REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL  
EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT**

Sl. No	PARTICULARS	3 Months Ended		9 Months Ended		Year Ended
		31.12.2006	31.12.2005	31.12.2006	31.12.2005	31.03.2006
		Un audited	Unaudited	Un audited	Un audited	Audited
<b>1</b>	<b>Segment Revenue</b>					
a.	Integrated Solutions Division	4.92	175.90	66.91	296.35	682.37
b.	Technical Division	205.74	299.15	887.52	767.31	1166.51
c.	Projects Division	937.23	385.58	2063.64	1046.02	1525.76
d.	Others	24.21	3.22	36.88	11.13	133.06
e.	Other Income	3.68	9.37	13.19	14.80	21.99
	<b>Net sales/Income from operations</b>	<b>1175.78</b>	<b>873.22</b>	<b>3068.14</b>	<b>2135.61</b>	<b>3529.69</b>
<b>2</b>	<b>Segment Profit/(Loss) before interest and tax</b>					
a.	Integrated Solutions Division	0.88	7.55	26.51	12.26	31.68
b.	Technical Division	21.97	146.89	238.82	287.24	429.96
c.	Projects Division	416.70	166.56	896.47	467.10	644.98
d.	Others	15.81	0.55	27.59	4.22	59.94
	<b>Total</b>	<b>455.36</b>	<b>321.55</b>	<b>1189.39</b>	<b>770.82</b>	<b>1166.56</b>
	Less: Interest	27.36	25.61	81.33	72.37	101.02
	Un-allocable expenditure net off un-allocable income	37.28	24.42	90.94	84.07	143.32
	<b>Total Profit/(Loss) Before Tax</b>	<b>390.72</b>	<b>271.52</b>	<b>1017.12</b>	<b>614.38</b>	<b>922.22</b>
<b>3</b>	<b>Capital employed</b>					
a.	Integrated Solutions Division	20.11	103.46	20.11	103.46	79.18
b.	Technical Division	898.89	545.18	898.89	545.18	602.29
c.	Projects Division	2855.57	1386.34	2855.57	1386.34	1952.48
d.	Others	36.55	146.01	36.55	146.01	173.18
e.	Others (Unallocable Assets-Liabilities)	967.81	1223.39	967.81	1223.39	930.34
	<b>Total</b>	<b>4778.93</b>	<b>3404.38</b>	<b>4778.93</b>	<b>3404.38</b>	<b>3737.47</b>

**Notes:**

- 1 Previous quarter/year figures were regrouped/reclassified wherever necessary.
- 2 The Company received 62 requests during the quarter ended 31st Decemeber 2006 from shareholders, all the requests have been resolved. No complaints were pending at the beginning or end of the quarter.
- 3 The above results were reviewed by the audit committee and have been taken on record by the Board at its meeting held on 31st January 2007 subject to limited audit review by the statutory auditors.
- 4 The diluted EPS is on account of issue of fully paid Bonus shares of Rs.10/- each in the ratio of 1:4 by capitalising Reserves of the Company.

for and on behalf of the Board

Place: Hyderabad  
Date : 31st January 2007

(T.Gopi Chand)  
V.C.& Managing Director